

BUSINESS DEVELOPMENT ASSOCIATE – EUROPEAN DESK — Based in Hong Kong

ABOUT US

Harris Corporate Solutions provides services dedicated to foreign companies aiming to develop their business in Hong Kong and in mainland China. With offices in Hong Kong, Beijing, Shanghai Guangzhou and Paris, we help our customers to focus on their growth by taking care of their set-up, fiscal needs, accounting, human resources outsourcing...

With 100 staff worldwide and through its parent company Fung, Yu & Co CPA, Harris Corporate Solutions is one of the leaders in the corporate services' industry in Hong Kong and in Mainland China.

JOB DESCRIPTION

Working directly under the Head of Sales and the European Desk's manager, the successful candidate will be responsible for expanding the company's client base both in Hong Kong and Mainland China. He/she will also have to advise and orientate existing and new clients on the below aspects:

- Hong Kong company incorporation, corporate services, accounting, audit & tax;
- China company incorporation, corporate services, accounting & tax;
- Company organization and processes;
- Human resources outsourcing services.

Ability to communicate, coordinate with and learn from the different specialized teams of the company is key to success.

PROFILE

We are looking for smart, energetic candidates with a strong entrepreneurship spirit who can drive projects on their own and possess the following qualifications:

- Top university or business school master's degree or equivalent;
- Previous experience (internships) in investment banking, strategy consulting, audit or business development;
- Strong analytical and presentation skills; and
- Fluency in French (native level) and English is compulsory. Working proficiency in another European language (Spanish, German, Italian...) would be a plus. Notions of Mandarin or Cantonese is appreciated but not compulsory.

Previous experiences abroad (internship, exchange program...) will be valued.

CONDITIONS

Job location: Hong Kong
Package: Competitive
Starting: ASAP

CONTACT

Send CV + Cover letter in PDF format to recruit1@harriscorps.com.hk . Only shortlisted candidate will be notified.